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#### NATSIMO & MUSIC AUSTRALIA LIFECYCLE MARKETING GRANTS

#### ABOUT THE GRANT

The **Lifecycle Marketing Grants** program is a collaborative initiative between <u>Music Australia</u> and the <u>National Aboriginal and Torres Strait Islander Music Office</u>. These \$10,000 grants support the marketing and promotion of a recording(s) of original work(s) or a tour. It is open to all Aboriginal and/or Torres Strait Islander music creators and not restricted to members of APRA AMCOS.

This grant is funded by Music Australia and supported by APRA AMCOS and the NATSIMO.

#### THE APPLICATION FORM

The application asks for the following information:

- Personal Details: Name, contact information, address, and ABN.
- Supporting Material: Evidence of your work, letters of support, letters of confirmation, and information pertaining to the use of Aboriginal and/or Torres Strait Islander cultural heritage/content if used within the project.
- Project Details: Description of the project, including participants, timelines, and expected outcomes.
- Income and Expenditure: Detailed financial information regarding the project's budget.

#### Before completing your application

Please read the eligibility requirements and FAQs before starting your application. If you need any help with completing or submitting your application, or if you have questions about the eligibility of you or your project, please email the NATSIMO on <a href="mailto:natsimo@apra.com.au">natsimo@apra.com.au</a>

**Please note:** Our peer assessors will **not** access any URLs that require them to log in or sign up to a platform. Please do not provide links to applications that require users to log in or pay for access. If you are linking to media files that are private or password protected like Vimeo, please provide the password in the password field on the application form.

#### **PRIVACY STATEMENT**

By completing this application, you understand and agree to the way in which <u>APRA AMCOS</u> collect and manages your personal information. For more information, please see the <u>APRA AMCOS Privacy Policy</u>.

Save your work as you go by regularly clicking the SAVE button.

#### APPLICANT DETAILS

\* indicates a required field

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Applicant					
Title	First Name	Last N	lame		
<b>Resident</b> Address	ial Addres	s *			
		Town, State/Pr be Australia	rovince, Postcod	e, and Country are req	uired. Coordinates
<b>Applicant</b> Address	t Postal Ad	ldress *			
		Town, State/Pr be Australia	rovince, Postcod	e, and Country are req	uired. Coordinates
Applicant	t Primary I	Phone Numb	per *		
		hone number. ng a landline.			
Applicant	t Mobile P	hone Numbe	er		
Must be an	Australian p	hone number.			
Applicant	t Primary I	Email *			
	email addre email that we	ss. e will contact y	ou on.		
Applicant	t Other Em	nail (optiona	al)		
Must be an	email addre	SS.			
Applicant	t Primary \	Website			
Must be a l This can be		acebook, Twit	ter, Instagram o	r LinkTree link	
<b>Applican</b>	_	26 - 35	O 36 - 64	○ 65+	<ul><li>Prefer not to disclose</li></ul>
Applicant	t Gender *				

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○ Female	○ Male	○ Non-Bi Gender Fl		<ul><li>Different</li><li>Gender not liste</li></ul>	_		
Please upload y	your Arts CV						
PDF or Word Docui	ment is accepted						
ELIGIBILITY C	RITERIA						
<ul><li>are/is of Ab</li><li>identify as a</li></ul>	For this exclusive opportunity, we require all applicants to confirm that they, the applicant:  • are/is of Aboriginal and/or Torres Strait Islander descent  • identify as an Aboriginal and/or Torres Strait Islander person  • are/is accepted as such by the community in which they live or have formally lived.						
☐ Yes, Aborigin Islander ☐ Non	plicant an Aborig al ☐ Yes, Torres be of the above ad no, you are not eli	Strait Island	ler 🗆 Y	es, Aboriginal a			
To be eligible to	apply for this oppo	ortunity, you	<b>must</b> h	ave an active Al	3N.		
as either the A	BN entity name i Trading name re	in the 'Info	rmatio	n from the Aus	must be the same tralian Business rading name in the		
•							
	d will be used to lo ave entered the Al			information. Clic	ck Lookup above to		
	the Australian Busine						
ABN							
Entity name							
ABN status							
Entity type							
Goods & Services	Tax (GST)						
DGR Endorsed							
ATO Charity Type	<u> </u>	lore informati	<u>ion</u>				
ACNC Registration							
Tax Concessions							
Main business loca	ation						
Must be an ABN.							

Trading name of professional name (if different)?

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PROJECT INFOR	MATION		
* indicates a required	field		
What is the name o	f your project? *		
Word count:			
Must be between 0 and	20 words.		
Project Summary *			
Word count:			
Must be between 0 and Provide a brief summary			
Describe vour expe	cted goals and outc	omes. *	
Word count:			
Must be between 0 and	200 words.		
_	sic does your projec		
<ul><li>☐ Country</li><li>☐ Jingle</li></ul>	<ul><li>☐ Electronic</li><li>☐ New Age</li></ul>	<ul><li>□ Pop/Rock</li><li>□ Dance (Techno)</li></ul>	
<ul><li>☐ Alternative</li><li>☐ Urban (RnB, Funk,</li></ul>	<ul><li>□ Blues &amp; Roots</li><li>□ Folk</li></ul>	□ Metal □ Jazz	<ul><li>☐ Gospel</li><li>☐ Other</li></ul>
Hip Hop) □ Children's	□ Film/TV		
Click all that apply			
-	ested (MUST BE \$10	),000) <mark>*</mark>	
\$ Must be a dollar amount			
Must be \$10,000.			
What is the expecte	ed start date of you	r project? *	
Must be a date and betw	veen 1/12/2024 and 30/6	/2025.	
What is the expecte	ed end date for you	r project? *	
Must be a date and bety	veen 1/12/2024 and 30/6	5/2025.	

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#### MARKETING & COMMS PLAN

Please provide details about your Marketing and Comms plan. Your response could include the following information:

- What do you plan to do?
- How do you plan to do it?
- Who do you plan on working with and why?
- What outcomes do you want to achieve?

Detailed Project Description	
Word count: Must be between 0 and 800 words.	
You may also choose to upload your Mark Attach a file:	ceting and Comms plan here.

### PROJECT PERSONNEL

#### Who is involved in the delivery of your project?

Participant and partner types may include:

- Participating Artists/Performers
- Project Collaborators
- Mentors
- Marketing and/or Promotional experts

Please provide the following information for **every** person involved in the delivery of the project:

- Individual/organisation name
- Their role in the project
- What they are contributing to the project
- Are they confirmed? Yes or No

Individual or Organisation name	Role	Confirmed Yes or No?	What are they contributing to the project?
		☐ Yes Confirmed ☐ No Un-Confirmed	
		<ul><li>Yes Confirmed</li><li>No Un-Confirmed</li></ul>	
		☐ Yes Confirmed ☐ No Un-Confirmed	

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		☐ Yes Confirmed ☐ No Un-Confirmed	
		☐ Yes Confirmed ☐ No Un-Confirmed	
		☐ Yes Confirmed ☐ No Un-Confirmed	
		☐ Yes Confirmed ☐ No Un-Confirmed	
		☐ Yes Confirmed ☐ No Un-Confirmed	
Aboriginal and/or	Torres Strait Islar	der People and C	ultural Heritage
	al and/or Torres Stra	·	J
project? *		it isianiaci people ai	C IIIVOIVCA III UIIS
Must be a number.			
Does your project in heritage content? *  ☐ Yes ☐ No	volve Aboriginal and	l/or Torres Strait Isla	inder cultural
information about h content is being inco include details abou appropriate cultural	orporated within the t how you will conta knowledge holders/ pport, letters of con	Torres Strait Island project. If appropria ct, consult, and gain custodians. Example firmation, screensho	er cultural heritage ate, you may also permissions from the
Word count: Must be between 0 and 5	00 words.		
You may also choose Attach a file:	e to add support mat	terials here if require	ed:

#### COMPULSORY SUPPORT MATERIAL

\* indicates a required field

Letters of Support and Letters of Confirmation can be provided from any of the following people/groups:

- Other project collaborators.
- Marketing agencies, Videographers, Photographers, Stylists etc.

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- Cultural groups (if appropriate) (Traditional Owner groups, Land Councils, Elders etc)
- Managers, band members etc.

PLEASE ENSURE ALL LETTERS PROVIDED INCLUDE A SIGNATURE AND CONTACT DETAILS OF THE PERSON/S PROVIDING THE LETTER/S.

#### LETTERS OF SUPPORT

Please provide up to **THREE (3) SIGNED LETTERS OF SUPPORT** from individuals or organisations that support your project.

Letter of Support One * Attach a file:	
Letter of Support Two Attach a file:	
<b>Letter of Support Three</b> Attach a file:	
LETTERS OF CONFIRMATION	
Please provide <b>SIGNED LETTERS OF CONF</b> organisations involved in the delivery of your	
Please combine Letters of Confirmation withi	n a single file.
LETTERS OF CONFIRMATION * Attach a file:	
EXAMPLES OF YOUR WORK	
Please provide <b>THREE (3) EXAMPLES OF Y WORK</b> that demonstrates the quality of the	
<ul> <li>Files can include video and/or audio file.</li> <li>Links can be to Social Media platforms (FoundCloud, Bandcamp, Websites, Dropfe</li> </ul>	acebook, Instagram etc), YouTube,
Attach a file:	
Attach a file:	

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Attach a file:	
Must be a URL.	
Must be a URL.	
Must be a URL.	

#### OTHER SUPPORTING EVIDENCE

For applications involving people from culturally and linguistically diverse backgrounds, people with disabilities, or children and young people, provide evidence that you have followed the necessary protocols to obtain support and confirmation of involvement from the relevant communities and organisations.

Please combine evidence/documentation into one file.

Other	Supporting	Evidence	
Attach	a file:		

### **PROJECT TIMELINE**

### PROJECT ACTIVITIES

Within this section, please provide information about each different activity involved within your project plan.

Enter each key project activity separately and provide the following information:

- Provide a description of the activity
- Provide the start and end date.
- State where the activity will take place.
- State whether the activity has been confirmed or not.
- State the number of people involved.

### PROJECT TIMELINE

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Description of the activity	Activity start date	Activity end date	Activity Location	Activity confirmed	Number of people involved
	Must be a date.	Must be a date.			Must be a
					number.
				□ Yes □ No	
				□ Yes □ No	
				□ Yes □ No	
				□ Yes □ No	
				□ Yes □ No	
				□ Yes □ No	
				□ Yes □ No	
				□ Yes □ No	

### PROJECT BUDGET

#### **TOTAL AMOUNT REQUESTED**

# Total Income Amount \$

This number/amount is calculated.

#### CASH INCOME

Within the Income table please provide information about all the anticipated sources of income or funding that will support your project.

Note: Please enter the Lifecycle Grant amount of \$10,000 as your first income source within the first row and select Un-Confirmed.

In the table below:

- Please enter any other cash income that you have received, or plan to receive for funding this project.
- For each amount listed, state whether the funding is confirmed or not confirmed. For example, if you have already received funding for the project, this would be listed as confirmed. If you have not yet received funding, but expect to, list this as un-confirmed funding.
- Do not include in-kind support, this will be captured in another section.
- Please include the amount you are requesting from this application.

#### Types of cash income could include:

- Other grant funding including sponsorships, local state or territory funding, or local government funding
- Funds that you or other people/organisations have contributed to this project.
- Any amounts generated from fundraising.

Income Source Description	Confirmed/Un-Confirmed	\$ Amount
	☐ Confirmed ☐ Un-Confirmed	

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□ Confirmed □ Un-Confirmed	\$
□ Confirmed □ Un-Confirmed	\$
□ Confirmed □ Un-Confirmed	
□ Confirmed □ Un-Confirmed	\$
□ Confirmed □ Un-Confirmed	\$
☐ Confirmed ☐ Un-Confirmed	\$
☐ Confirmed ☐ Un-Confirmed	\$

#### **IN-KIND SUPPORT**

In-kind income refers to the dollar value of any goods and services you receive without payment. Examples include free or discounted equipment, materials, venue space, professional services (e.g., legal, financial), and volunteer labour. To strengthen your application, it is recommended that you provide evidence of in-kind support in your support material, in the form of letters of support.

In-kind support may include:

- Venue/s or workspace/s provided free of charge or at a discounted rate
- Donated material, time and/or expertise
- Volunteer hours

Record the value of any discounts received or the full value of any items or services provided for free in this section.

If you're project does not contain any In-Kind support, please leave this section blank.

#### **IN-KIND**

Source (who's providing it?)	Type of Support	\$ Amount
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$

#### CASH EXPENDITURE

In the table below, detail how you plan to spend the funds previously listed in the Cash Income table and In-Kind table. Include all your activity costs, including any that may be

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paid for using other funds. Make sure to identify whether costs will be paid for using this grant or another income source.

List each item, activity or service that has a cost. This could include:

- · Publicist Fees
- Digital Marketing services
- Photographer, Videographer, Multi-Media Services, etc.
- Graphic Design, Illustration

In the \$ column, list the total dollar amount for each expenditure item.

#### **EXPENDITURE**

<b>Expenditure Item</b>	Description	\$ Amount	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	

#### CASH INCOME TOTAL

#### **Total Income Amount**

\$

This number/amount is calculated.

#### **IN-KIND TOTAL**

#### **Total Income Amount**

\$

This number/amount is calculated.

#### CASH EXPENDITURE TOTAL

#### **Total Expenditure Amount**

\$

This number/amount is calculated.

#### **BUDGET TOTAL**

Please ensure that the totals for both your Cash Income and In-Kind Support match your total Expenditure. If the below box does not equal \$0, you will need to make adjustments to your budget.

The below field is automatically calculated and should equal \$0.

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Total	Income	Amoun
¢		

This number/amount is calculated. (Income + In-Kind - Expenditure)

#### **NOTES TO BUDGET**

You have the option to provide more information about your budget to clarify or justify outlined costs. You may choose to provide more information in the box below, or you can attach separate documentation in support of your budget calculations.

Notes to Budget	
Word count: Must be no more than 500 words.	
Budget Supporting Evidence	
Attach a file:	

Impact of Rick

#### **RISK MANAGEMENT**

What is the risk?

Providing a clear risk management plan demonstrates your preparedness and proactive approach to ensuring your project's success. In the table below, identify and provide solutions for possible risks associated with your project.

Who is impacted

What can you do to

what is the risk?	impact of Risk	and how?	manage or mitigate the risk?
	Select from dropdown list		
	1	+	+
	<u> </u>		1

#### APPLICANT DECLARATION

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#### \* indicates a required field

#### I, THE APPLICANT CERTIFY THAT:

- I have read and understood all the terms and conditions associated with this grant and agree to be bound by them.
- I meet all the eligibility criteria for the **LIFECYCLE MARKETING GRANT** as specified in the guidelines.
- All the information I have provided in this application is true, complete, and accurate to the best of my knowledge.
- I agree to comply with all applicable laws, regulations, and guidelines related to the receipt and use of grant funds.
- I agree to use any funds awarded solely for the purposes specified in this application.
- I understand that I am responsible for the financial management of the grant funds and for maintaining appropriate records.
- I commit to submitting all required reports, documentation, and acquittals as outlined in the grant guidelines by the specified deadlines.
- I understand that I must submit a completed acquittal form no later than thirteen (13) weeks after the end of my project end date.
- I understand the application will not be accepted if it is submitted late.
- I agree to notify the <u>NATSIMO</u> promptly if there are any significant changes to the project scope, timeline, or budget.
- I agree that I will contact the <u>NATSIMO</u> immediately if any information provided in this application changes or is incorrect.
- I understand that my project activity must start between **1 December 2024 and 30** June 2025.
- I understand that the <u>NATSIMO</u> will pay the selected total funding amount of **AU \$10,000** (excluding GST) as a lump sum upon receipt of a (a) fully executed Agreement and (b) a valid Tax Invoice.
- I consent to the collection, use, and disclosure of my personal information in accordance with the granting organisation's <u>privacy policy</u>.
- I consent to the use of my name, project details, and any relevant materials for promotional purposes by the NATSIMO, APRA AMCOS, and Music Australia.
- I agree to acknowledge the support of the <u>NATSIMO</u>, <u>APRA AMCOS</u>, and <u>Music Australia</u> and <u>Creative Australia</u> in all project-related publicity and materials.
- I understand that the <u>NATSIMO</u> has the right to terminate the grant agreement if I fail to comply with the terms and conditions outlined.
- I understand that all assessment decisions are final.

l b	d
	d agree to the collection, use and disclosure of my ding sensitive information) in accordance with the
•	· · · · · · · · · · · · · · · · · · ·
	oove. I consent to my aggregated personal information ation) collected by NATSIMO in connection with the
-	program being disclosed to Creative Australia for
	rposes. I understand I can withdraw this consent at
any time by contacting nats	simo@apra.com.au *
□ Yes □ No	
Full Name of person making	y the declaration. *
Applicant first and last name	

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<b>Date of Declaratio</b>	n *
Must be a date.	

#### **BEFORE YOU SUBMIT**

Please ensure you have completed the application form fully before pressing submit. We advise saving your application form and using the "**Download PDF**" button on the Review and Submit page to preview your application before you submit. Ensure everything is correct and that you are satisfied with the content before submitting. When you are ready, click "**Submit**"

We can reopen your application form if you wish to make changes before the close date. You can request us to reopen your application form before the closing date by contacting the NATSIMO at <a href="mailto:natsimo@apra.com.au">natsimo@apra.com.au</a>. Once the application form has been reopened; you must submit the form again in order to be accepted for assessment. Once the round has closed, no further changes will be accepted.